Why do global companies choose the

SPECIAL ECONOMIC ZONE “ALABUGA”

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The SEZ “Alabuga” has
a **World-class infrastructure**

Adil Shirinov
President and CEO, Ford Sollers

SOLLERS FORD

Production of LCV Ford Transit

Production capacity

25 000
vehicles per year

Investment volume

796.7
mln USD

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Rockwool International has built the largest thermal insulation materials producing factory in the world and **saved $12.6 mln on customs incentives**

Marina Potoker
CEO, Rockwool Russia Group

ROCKWOOL VOLGA

Production of fire safe insulation materials, of plant substrates

Production capacity

110 000
tons per year
of fire safe insulation materials

8 000
tons per year
of plant substrates

Investment volume

187.1
mln USD

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FREE CUSTOMS ZONE

From foreign countries

Russian Federation

Importing equipment

SEZ “Alabuga”

0% | **VAT**
IMPORT DUTY

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Preiss-Daimler confirms that Yelabuga customs post **is one of the best posts in Russia**

Ilvir Sattarov
Director, P-D Tatneft-Alabuga Fiberglass

P-D TATNEFT-ALABUGA FIBERGLASS

Production of fiberglass and fiberglass-based goods

Production capacity

24 195
tons per year

Investment volume

173.3
mln USD

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Customs post operates only for the SEZ “Alabuga” residents

99% E-declaration

Customs clearance within 3 hours

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In such a large project like ours, **tax incentives are of a great importance**

Gultekin Simsek
CEO, Trakya Glass Rus

TRAKYA GLASS RUS

Production of float glass, mirrors and coated glass

Production capacity

250 000
tons per year
glass

4.5
mln m^2 per year
mirrors

4.5
mln m^2 per year
coated glass

Investment volume

211.3
mln USD

AUTOMOTIVE GLASS ALLIANCE RUS

Production of automotive glass

Production capacity

6.4
mln sets per year

Investment volume

118.6
mln USD

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0%

Property tax

Land tax

Transport tax

2%

Corporate income tax
first 5 years

7% second 5 years
15.5% till 2055

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Hayat Group invested into its projects on the territory of the SEZ “Alabuga” more than $ 600 mln. **Tatarstan has a great business environment**

Ahmed Yahya Kigili
Chairman of the Board of Directors,
HAYAT GROUP HOLDING

KASTAMONU INTEGRATED WOOD INDUSTRY

Production of wood-based panels

Production capacity

960 000

m^3 per year

Investment volume

516

mln USD

HAYAT KIMYA

Production of household and sanitary paper products

Production capacity

140 000

tons per year

Investment volume

238.7

mln USD

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fDi Foreign Direct Investment Magazine
FINANCIAL TIMES

LARGE TENANTS

WINNER:
EUROPE 2015, 2016, 2017

fDi Foreign Direct Investment Magazine
FINANCIAL TIMES

BESPOKE AWARDS 2019

CROSSBORDER
COLLABORATION

fDi Foreign Direct Investment Magazine
FINANCIAL TIMES

LARGE TENANTS

HIGHLY COMMENDED:
GLOBAL 2016, 2017

fDi Foreign Direct Investment Magazine
FINANCIAL TIMES

BESPOKE AWARDS
2019, 2020

SKILLS DEVELOPMENT

fDi Foreign Direct Investment Magazine
FINANCIAL TIMES

NEW INVESTMENTS

WINNER: 2018

fDi Foreign Direct Investment Magazine
FINANCIAL TIMES

BESPOKE AWARDS 2109

ACADEMIC COLLABORATION

Free zones of the year 2020

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ASI | AGENCY FOR STRATEGIC INITIATIVES

Republic of Tatarstan is a leader of Russian Federation investment climate national ranking

Agency for Strategic Initiatives, 2015, 2016, 2017, 2018, 2019, 2020.

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Thanks to free connection to utility lines **Air Liquide saved up to $10 mln of investments**

Bruno Jean Ponson
CEO, Air Liquide Russia

AIR LIQUIDE ALABUGA

Production of technical gases
(oxygen, nitrogen, hydrogen-oxygen mixture)

Production capacity

80
mln m^3 per year

Investment volume

55.5
mln USD

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FREE CONNECTION TO UTILITY LINES

Connection cost to electricity lines

MOSCOW — $ 500 000

TATARSTAN — $ 100 000

SEZ “ALABUGA” — $ 0

Cost of connection per 1MW

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We had a very long and careful study of various production sites and **chose the SEZ “Alabuga” because of its convenient location**

Wilfred Middel
Vice-President and Managing Director,
EMEA Armstrong Building Products

ARMSTRONG BUILDING PRODUCTS

Production of mineral fiber ceiling

Production capacity

22

mln m^2 per year

Investment volume

102.4

mln USD

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9 out of 15

Russian largest cities are located within 1000 km area

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Russia is one of our key growth markets. **The location in Alabuga, Tatarstan, allows us to better serve our customers** operating in the fast-developing central and eastern parts of Russia

Eric Le Lay

president of Huhtamaki's fibre and foodservice Europe-Asia-Oceania unit

Huhtamaki

HUHTAMAKI

Production of paper disposable tableware

Production capacity

370

mln units per year

Investment volume

5.7

mln USD

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In addition to providing benefits, **the SEZ “Alabuga” helps** residents solve **organizational and HR issues immediately**

Vladimir Alin

CEO, Avgust-Alabuga

AVGUST–ALABUGA

Production of crop protection agents

Production capacity

15.8

mln liters per year

Investment volume

72.5

mln USD

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fDi FREE ZONES OF THE YEAR 2019
WINNER: EUROPE
SKILLS DEVELOPMENT

fDi FREE ZONES OF THE YEAR 2019
WINNER: EUROPE
CROSSBORDER COLLABORATION

alabuga POLYTECH

Every year, 200 students participating in the joint program of EPC and «ALABUGA» SWZ

- MECHATRONICS
- APCS
- CHEMISTRY
- ELECTRICAL ENGINEERING
- BIM – DESIGN
- PROGRAMMING IN PYTHON
- MICROELECTRONICS

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We need to **localize more** of our manufacturing into **Russian market, to serve our customers in a better way**

Mats Friberg
Managing Director, 3M Russia & CIS

3M VOLGA

Production of adhesive tapes, industrial adhesives, abrasive materials, glass microspheres, corrosion protection agents

Production capacity

256
kl per year
corrosion protection agents

22.8
mln pieces per year
abrasive disks

5.87
mln kg per year
glass microspheres

110.2
mln m^2 per year
industrial materials and tapes

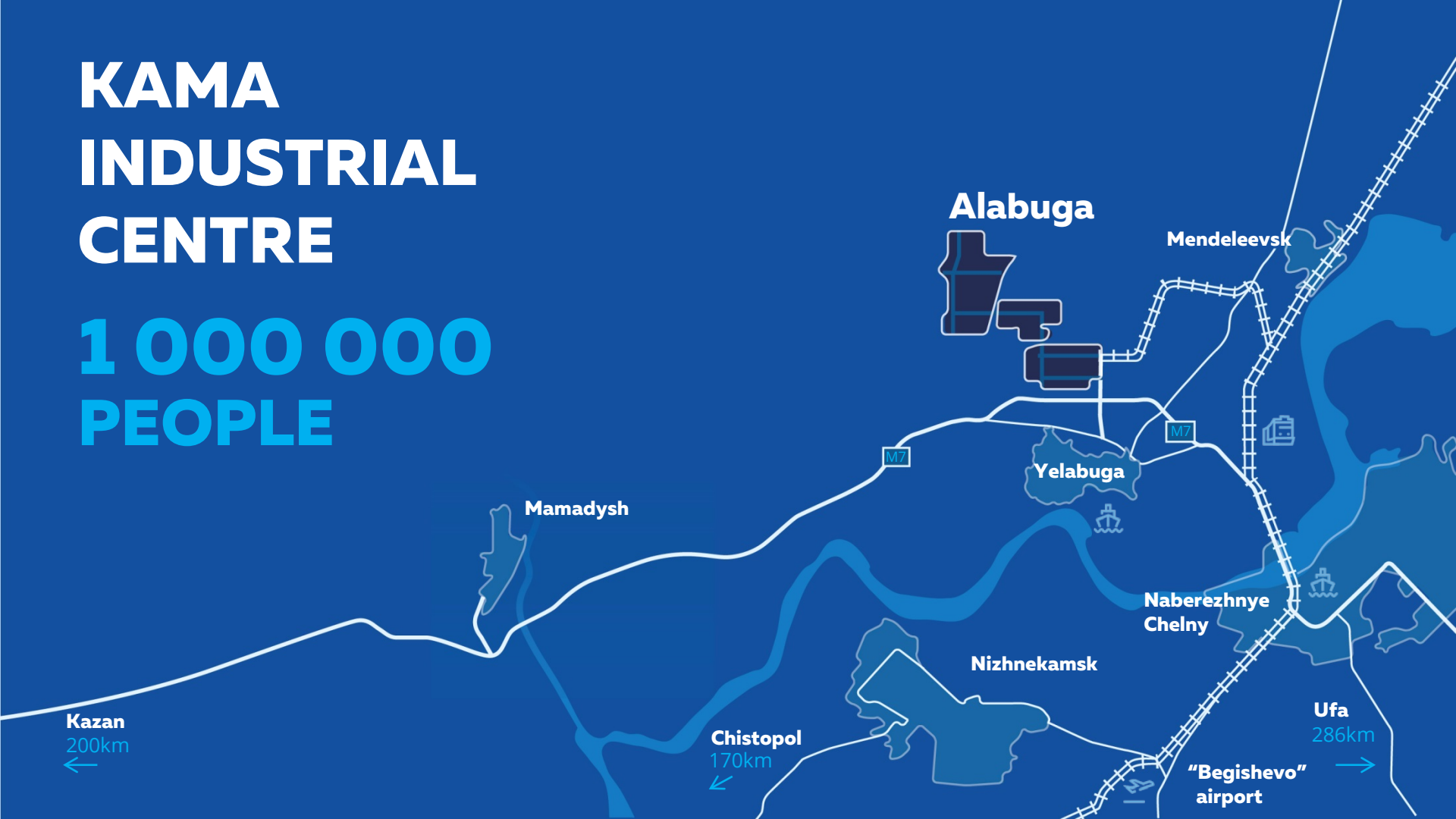
35.2
thousands m^2 per year
abrasive strips

Investment volume

62.3
mln USD

KAMA INDUSTRIAL CENTRE

1 000 000 PEOPLE



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SEZ “Alabuga”
is the best place to set up a production facility

Chief Beaver
Beaver Dam Alabuga

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984.1 | **MILLION USD**
Investments for the infrastructure creation

5.6 | **BILLION USD**
Contracted investments

3.7 | **BILLION USD**
Already invested

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WE BUILD FOR YOU

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NOT READY TO BUILD?

Ready industrial facilities for rent

Rental space

24 500 m²

Industrial park “Synergy”

Industrial park

«SYNERGY 2»

75 900 m²

Rental space

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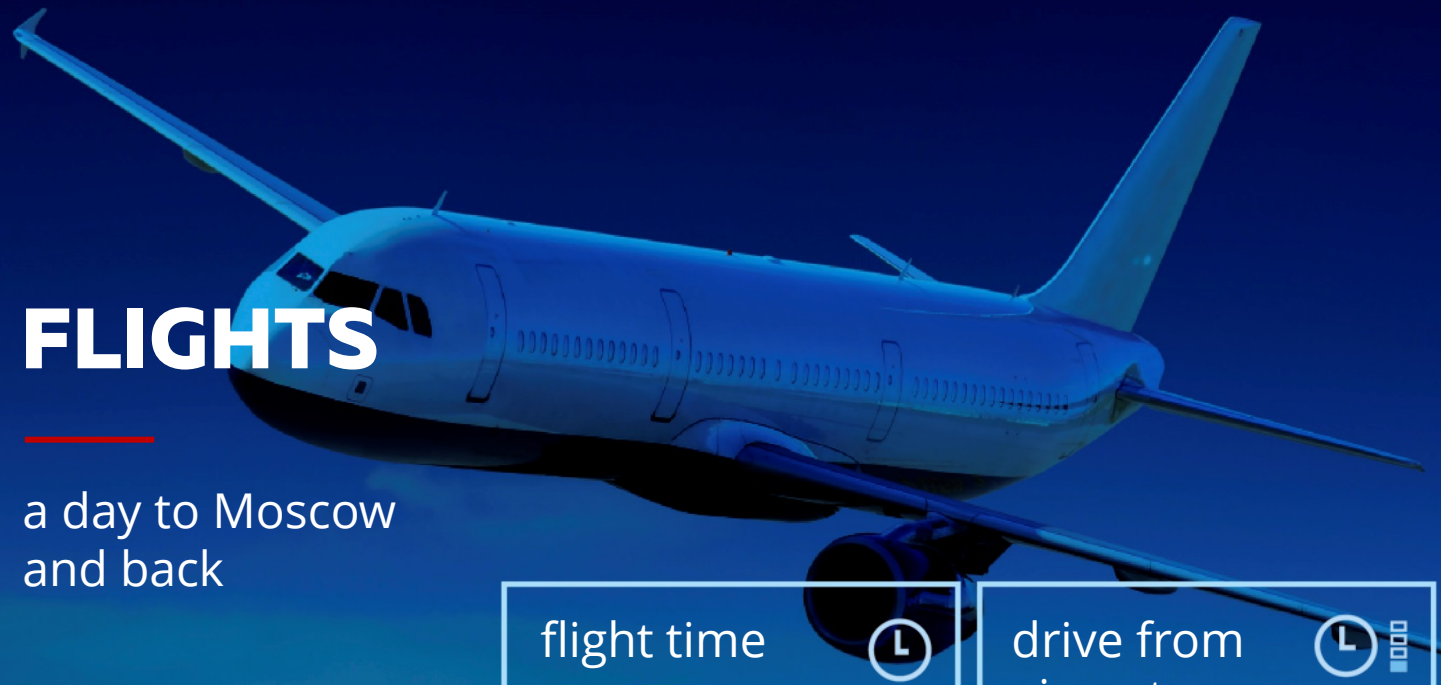

6 FLIGHTS

a day to Moscow
and back

flight time	drive from airport
1 hour 30 minutes	45 minutes

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DEVELOPMENT STRATEGY OF THE SEZ “ALABUGA”

	2021*	2035
Number of residents	57	120
Number of operating plants	33	120
Contracted investment volume (bln USD)	5.6	12
Investment volume (fact) (bln USD)	3.7	12
Tax payments (fact) (mln USD)	94.3**	600
Revenue (fact) (bln USD)	1.2**	6
Jobs	7 595	16 000

** In 1 april 2021*
*** in 31.21.20*

SOCIAL INFRASTRUCTURE

Primary Years Programme

Alabuga International School

CIS MEMBER

ALABUGA INTERNATIONAL SCHOOL

EACH PEACH PEAR PLUM
Janet and Allan Ahlberg
Hooray!
Peppa
Shar
Op
Winnie Pooh
My First Actions
Shirley Hughes
ALFIE
Baby Animals
Hairy Maclary
LY POSTMAN
The Bad-Tempered Ladybird
Eric Carle
Dear Zoo

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RAMADA

Hotel & Suites by Wyndham

★★★★

15
minutes away from Alabuga SEZ

134 Suites and Standard rooms

restaurant

conference halls

meeting rooms

gym

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THANK YOU FOR YOUR KIND ATTENTION!

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