Why do global companies choose the SPECIAL ECONOMIC ZONE “ALABUGA”
The SEZ “Alabuga” has a **World-class infrastructure**

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Adil Shirinov
President and CEO, Ford Sollers
FORD SOLLERS
ELABUGA

Production of LCV  Ford Transit

Production capacity
25 000 vehicles per year

Investment volume
792 mln USD
Rockwool International has built the largest thermal insulation materials producing factory in the world and saved $12.6 mln on customs incentives.

Marina Potoker
CEO, Rockwool Russia Group
ROCKWOOL VOLGA

Production of fire safe insulation materials, of plant substrates

**Production capacity**
- **110,000** tons per year of fire safe insulation materials
- **8,000** tons per year of plant substrates

**Investment volume**
- **$186.4** mln USD
FREE CUSTOMS ZONE

From foreign countries

Importing equipment

Russian Federation

SEZ “Alabuga”

0% VAT
IMPORT DUTY
Preiss-Daimler confirms that Yelabuga customs post is one of the best posts in Russia

Ilvir Sattarov
Director, P-D Tatneft-Alabuga Fiberglass
P-D TATNEFT-ALABUGA FIBERGLASS

Production capacity

- **Production of fiberglass and fiberglass-based goods**
- **Production capacity**: 24,195 tons per year
- **Investment volume**: $173 mln USD
Customs post operates only for the SEZ “Alabuga” residents

99% E-declaration

Customs clearance within 3 hours
In such a large project like ours, tax incentives are of a great importance.

Gultekin Simsek
CEO, Trakya Glass Rus
TRAKYA GLASS RUS
Production of float glass, mirrors and coated glass

Production capacity
- 250,000 tons per year glass
- 4.5 mln m² per year mirrors
- 4.5 mln m² per year coated glass

Investment volume
- $211.2 mln USD
AUTOMOTIVE GLASS ALLIANCE RUS

Production of automotive glass

Production capacity: 6.4 mln sets per year

Investment volume: $117.5 mln USD
Property tax: 0%
Land tax: 2%
Transport tax: 0%

Corporate income tax:
- First 5 years: 7%
- Second 5 years: 15.5%
- Till 2055: 15.5%
Hayat Group invested into its projects on the territory of the SEZ “Alabuga” more than $ 600 mln. Tatarstan has a great business environment

Ahmed Yahya Kigili
Chairman of the Board of Directors, HAYAT GROUP HOLDING
KASTAMONU INTEGRATED WOOD INDUSTRY

Production of wood-based panels

Production capacity: 960,000 m³ per year

Investment volume: $498 mln USD
HAYAT KIMYA
Production of household and sanitary paper products

Production capacity: 140,000 tons per year
Investment volume: 234.6 mln USD
Free zones of the year 2019

WINNER: EUROPE 2015, 2016, 2017

WINNER: 2018

HIGHLY COMMENDED: GLOBAL 2016, 2017

NEW INVESTMENTS

WINNER: 2018
Republic of Tatarstan is a leader of Russian Federation investment climate national ranking.

Thanks to free connection to utility lines, Air Liquide saved up to $10 mln of investments.

Bruno Jean Ponson
CEO, Air Liquide Russia
AIR LIQUIDE ALABUGA

Production of technical gases (oxygen, nitrogen, hydrogen-oxygen mixture)

Production capacity: 80 mln m³ per year
Investment volume: 54.6 mln USD
FREE CONNECTION TO UTILITY LINES

Connection cost to electricity lines

MOSCOW — $500,000
TATARSTAN — $100,000
SEZ "ALABUGA" — $0

Cost of connection per 1MW
We had a very long and careful study of various production sites and chose the SEZ “Alabuga” because of its convenient location.

Wilfred Middel
Vice-President and Managing Director,
EMEA Armstrong Building Products
ARMSTRONG BUILDING PRODUCTS

Production of mineral fiber ceiling

Production capacity

- 22 mln m² per year

Investment volume

- 102 mln USD
9 out of 15 Russian largest cities are located within 1000 km area.
In addition to providing benefits, the SEZ “Alabuga” helps residents solve organizational and HR issues immediately.

Vladimir Alin
CEO, Avgust-Alabuga
AVGUST-ALABUGA

Production of crop protection agents

Production capacity: 15.8 mln liters per year
Investment volume: 71.4 mln USD
Every year, 100 students participating in the joint program of EPC and «ALABUGA» SWZ

- MECHATRONICS
- APCS
- CHEMISTRY
- ELECTRICAL ENGINEERING
We need to localize more of our manufacturing into Russian market, to serve our customers in a better way.

Mats Friberg
Managing Director, 3M Russia & CIS
# 3M VOLGA

Production of adhesive tapes, industrial adhesives, abrasive materials, glass microspheres, corrosion protection agents

<table>
<thead>
<tr>
<th>Production capacity</th>
<th>Investment volume</th>
</tr>
</thead>
<tbody>
<tr>
<td>kl per year</td>
<td>$62.3 mln USD</td>
</tr>
<tr>
<td>corrosion protection agents</td>
<td></td>
</tr>
<tr>
<td>mln pieces per year</td>
<td></td>
</tr>
<tr>
<td>abrasive disks</td>
<td></td>
</tr>
<tr>
<td>mln kg per year</td>
<td></td>
</tr>
<tr>
<td>glass microspheres</td>
<td></td>
</tr>
<tr>
<td>mln m² per year</td>
<td></td>
</tr>
<tr>
<td>industrial materials and tapes</td>
<td></td>
</tr>
<tr>
<td>thousands m² per year</td>
<td></td>
</tr>
<tr>
<td>abrasive strips</td>
<td></td>
</tr>
</tbody>
</table>

256 kl per year corrosion protection agents
22.8 mln pieces per year abrasive disks
5.87 mln kg per year glass microspheres
110.2 mln m² per year industrial materials and tapes
35.2 thousands m² per year abrasive strips
KAMA INDUSTRIAL CENTRE

1 000 000 PEOPLE
SEZ “Alabuga” is the best place to set up a production facility.

Chief Beaver
Beaver Dam Alabuga
948.7 MILLION USD Investments for the infrastructure creation

5.3 BILLION USD Contracted investments

3.5 BILLION USD Already invested
WE BUILD FOR YOU
NOT READY TO BUILD?

Ready industrial facilities for rent

Rental space

24 500 m²

Industrial park “Synergy”
Industrial park

«SYNERGY 2»

75 900 m²
Rental space
6 flights a day to Moscow and back

- Flight time: 1 hour 30 minutes
- Drive from airport: 45 minutes
### DEVELOPMENT STRATEGY OF THE SEZ “ALABUGA”

<table>
<thead>
<tr>
<th></th>
<th>2020*</th>
<th>2023</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of residents</td>
<td>57</td>
<td>120</td>
</tr>
<tr>
<td>Number of operating plants</td>
<td>33</td>
<td>120</td>
</tr>
<tr>
<td>Contracted investment volume (bln USD)</td>
<td>5.3</td>
<td>12</td>
</tr>
<tr>
<td>Investment volume (fact) (bln USD)</td>
<td>3.5</td>
<td>12</td>
</tr>
<tr>
<td>Tax payments (fact) (mln USD)</td>
<td>117.4**</td>
<td>600</td>
</tr>
<tr>
<td>Revenue (fact) (bln USD)</td>
<td>1.2**</td>
<td>6</td>
</tr>
<tr>
<td>Jobs</td>
<td>6,971</td>
<td>16,000</td>
</tr>
</tbody>
</table>

* on April 1st, 2020

** in 2019
SOCIAL INFRASTRUCTURE
ALABUGA INTERNATIONAL SCHOOL

1. A-LEVEL (UNIFORM STATE EXAM) MATHEMATICS > 75%
2. CERTIFIED ROBOT TECHNICIAN
3. CERTIFIED BIOCHEMIST
4. DESIGN-THINKING CERTIFIED

HAPPY

EMOTIONAL INTELLIGENCE 1.
CRITICAL REASONING 2.
INTELLECTUALLY INQUISITIVE THROUGH IB

COMPETITIVE

Intellectually Inquisitive Through IB
RAMADA
Hotel & Suites by Wyndham

15 minutes away from Alabuga SEZ

134 Suites and Standard rooms

restaurant
conference halls
meeting rooms
gym
THANK YOU FOR YOUR KIND ATTENTION!

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